

# LAIRD

## WINE SERVICES

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The following is a listing of our prices per service

Cellar Service	Pricing
In and Out Charges	\$100 set up fee + \$0.04/gallon
Racking Tank to Tank	\$100 set up fee + \$0.04/gallon
Additions	\$50/tank + materials + 15%
Samples pulled by LWS	\$4.00 per bottle from tank
Samples pulled by client	\$2.00 per bottle
Samples pulled by client	No Charge
LFE Supervision of third-party operations	\$250.00 set up
Additional Lab Charges	Quoted in advance of service
Wood Products Installed	\$250/tank
Wood Products Removal	\$100/tank + labor
Tank Mixing	\$20/tank with N2 or \$50/tank with pump
Additional Labor	\$60/hour/person
Received Materials	\$35/shipment
Additional tank gassing	\$50/tank using Argon